



Property Management Software



**Highly configurable and Robust
Property Management Software**

Our Services

Keeping track of everything you need to enjoy hassle-free operations.

ExoProperty provides property management services to assist owners and organizations in managing their portfolios while enhancing the tenants purchase and rental experience.

We leverage technology, communication and experience in the real estate industry to help you maximize your revenues and reach your goals

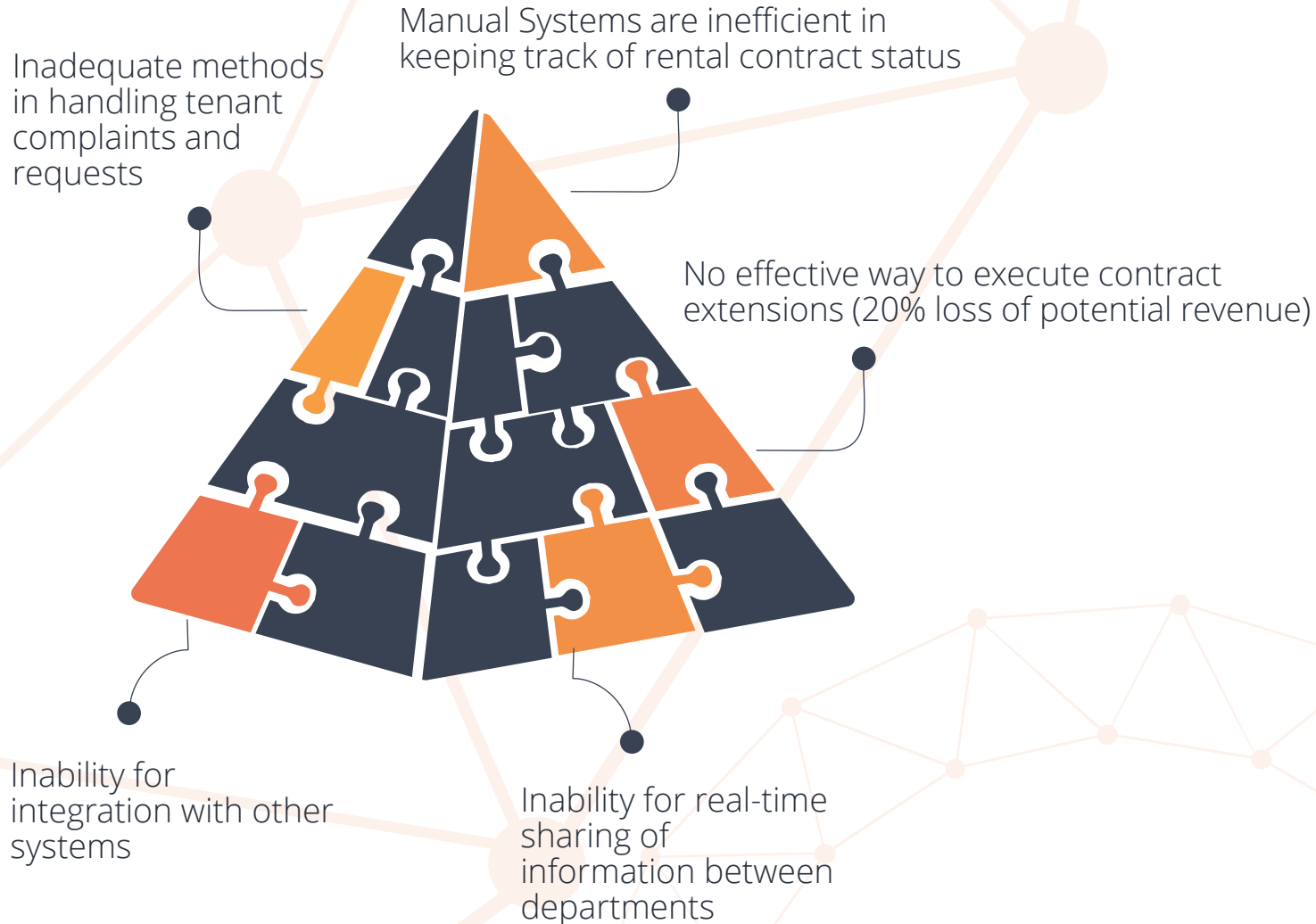


ExoProperty

sales@exomatica.co.uk

Save money, reduce costs & boost customer service

Challenges when not utilizing a Property management System



Benefits of using ExoProperty

- ⌘ Keep track of rent arrears to stay on top of issues before escalation
- ⌘ Keep track of all property transactions
- ⌘ Migrate from manual to automatic processes to optimize staff
- ⌘ Effective communication through SMS, E-mail and more
- ⌘ Lease expiry notifications keep you one step ahead
- ⌘ Easily perform bank reconciliations
- ⌘ Landlords and tenants can access their data online and securely
- ⌘ Instantly send property summary reports to landlords, tenants or even owners
- ⌘ Fully customize the system to satisfy your unique workflows

ExoProperty Overview



For Owners



ExoProperty provides owners with a seamless platform to oversee all aspects of their operations. From managing prospects in our CRM module, to automated rent collection and detailed financial reports to tenant management and maintenance tracking, you can easily monitor your investment's performance, reduce vacancies, and maximize returns—all in a user-friendly interface.

For Tenants



Tenants enjoy an intuitive interface for managing their rental experience. With our software, tenants can pay rent online, submit maintenance requests, communicate with property managers, and access essential lease documents—ensuring a smooth and stress-free living experience.



An intuitive and user-friendly interface makes managing your properties feel like a breeze



Organized, simplified & customizable to suit all of your workflows and procedures



Configurable alerts and notifications to always stay updated with your properties



Comprehensive document management with version control to always be updated



Our mobile app ensures that you have access to your data at any time and place



We offer integrations to all legacy systems no matter their origin, either local or international



Using our property management software will:

- Increase efficiency & performance
- Increase income & revenue
- Increase customer satisfaction & retention
- Decreases Work Load
- Decreases operational costs
- Decreases communication gaps

Define any Property

ExoProperty provides support for a wide variety of properties, both residential and commercial, such as Buildings, Units, Villas, Malls, Compounds, and much more...



Location



Area



Amenities



Property
Plan



Property
Styles



Property
Pricing



Property
Images

ExoProperty CRM

Take advantage of the right opportunities

Best-practice CRM process baseline

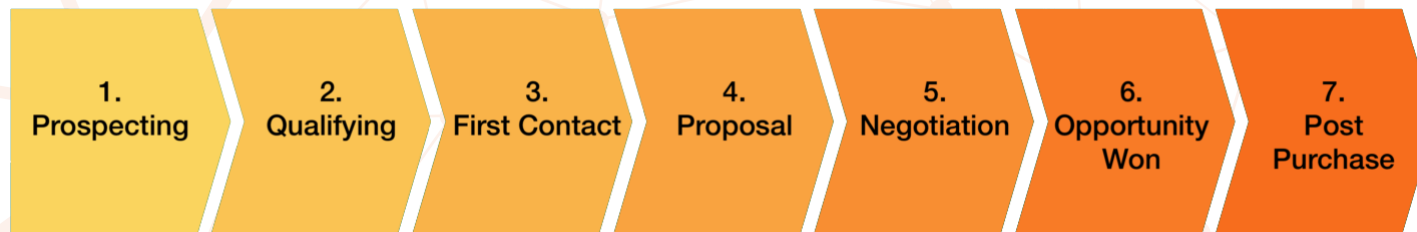
ExoProperty CRM provides a CRM solution that follows best practices straight out of the box. With the ability to mold your CRM solution to fit your unique processes, you can tailor-fit it to create a one-of-a-kind database to meet your needs. Enjoy a step-by-step qualification process that guides sales personnel through a structured process that moves leads to prospects and on to customers.

Manage customer interactions and scheduled visits. Get complete information for communicating with customers while keeping track of contact history details such as correspondence and discussions with customers. ExoProperty CRM automatically assigns weight based on a configurable matrix.

Contract Management

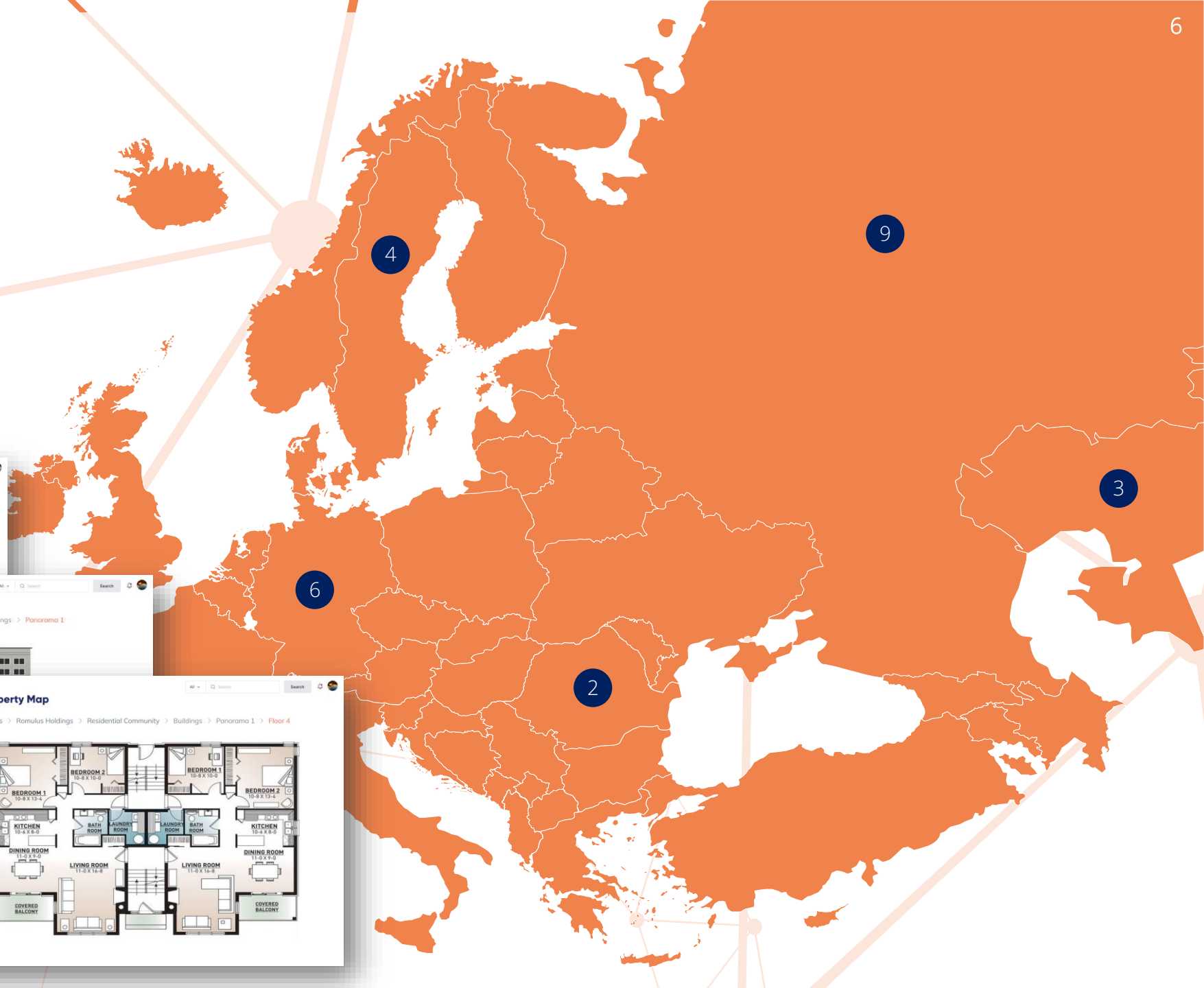
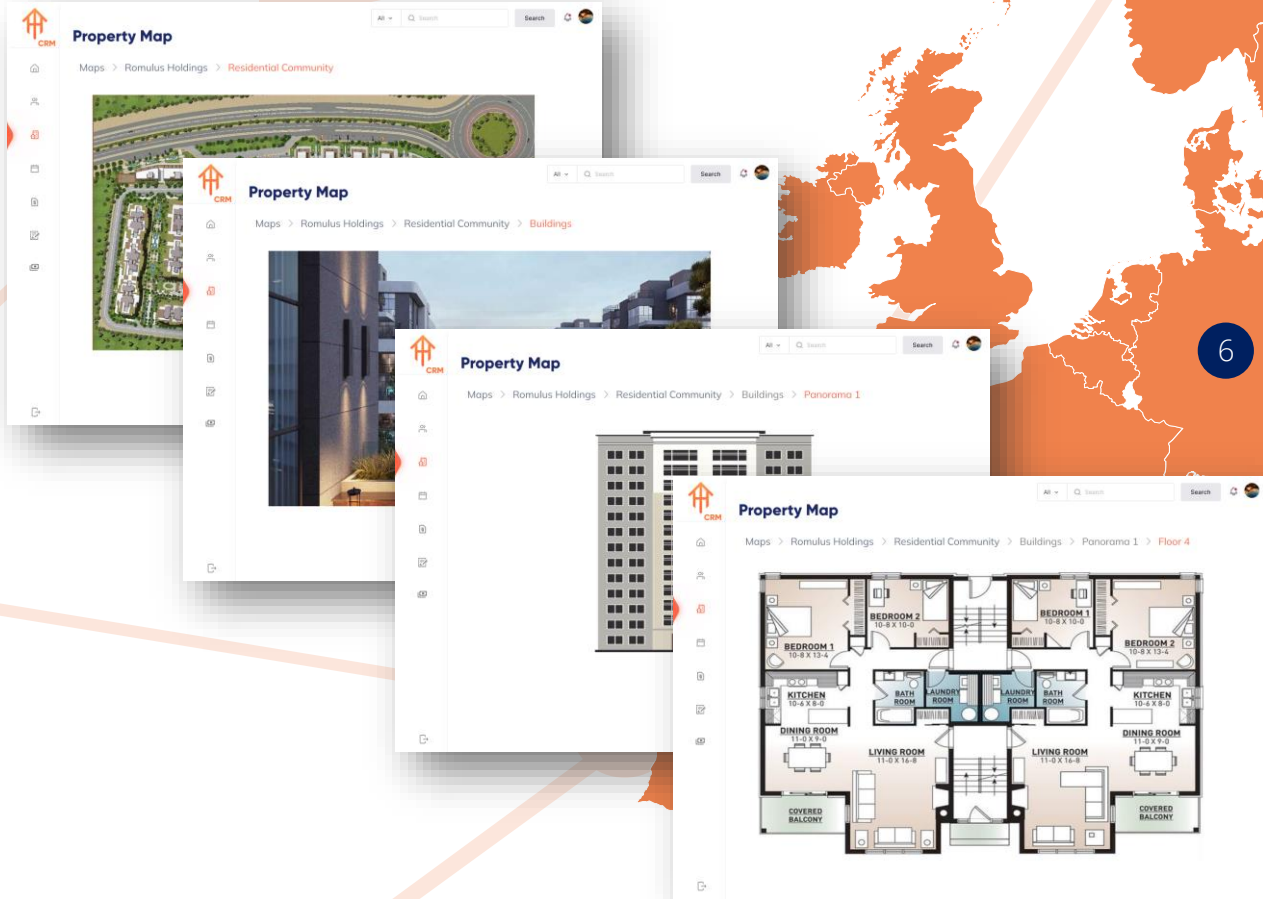
ExoProperty CRM allows for detailed contract management starting from our intuitive **Contract Builder** that allows sales personnel to quickly and efficiently create unique and detailed contracts. The contract builder supports multiple owners, multiple properties, sales or rent contracts, custom payment profiles, additional fees and much more. Each with their own contract template to include standard terms and conditions, cover letters and more.

Staff members can also review customer contracts and any time, make necessary changes, modify contract dates or even extend contracts. Any change will generate an updated contract that will be automatically sent to the customer and approved by him to reflect its changes on the platform.



Dynamic Property Maps

Our smart property mapping module automatically creates dynamic maps for your properties starting from the highest level. This could be a building that has units, a mall that has stores, food courts, stores and more or even a country that has multiple malls or compounds. This offers a fast, intuitive and unique way to tour any prospect through your portfolio.



Tenant Management

ExoProperty was developed in a Tenant-centric approach to ensure successful operations and happy tenants. We understand that effectively managing your tenants is the key to a successful property operation, as such, our software provides everything you need to streamline your processes.

- ⌘ Onboarding and Screening
- ⌘ Centralized profiles
- ⌘ Automated Communication
- ⌘ Request Portal
- ⌘ Online payments, Tracking and Reminders
- ⌘ Security Deposits
- ⌘ Lease renewal and termination
- ⌘ Inspection notices
- ⌘ History

Maintenance

Keeping your properties well-maintained is critical to tenant satisfaction and long-term value. Lack of maintenance is a leading cause of renters deciding not to renew. **ExoProperty** simplifies maintenance management with an organized, automated approach to ensure timely service and reduce operational hassles. **ExoProperty** offers 6 default maintenance categories with the ability to add more if needed.



Handyman



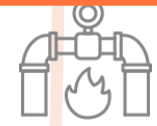
HVAC



Plumbing



Electrical



Gas



Appliances

Services

ExoProperty also allows you to create services that your tenants can request from their portal or by any communication channel such as Cleaning, Washing, Paint jobs and much more. All customizable from the management page.





World-standard accounting capabilities

ExoProperty is designed to simplify complex financial tasks while adhering to globally recognized accounting standards such as **FASB Topic 842** and **IFRS 16**. With robust features, you'll have everything you need to manage your financials with precision and clarity.

ExoProperty offers its users the ability to define their Chart of Accounts, which account will be used based on the transaction type and much more.

Standard Financial Reports

Beyond providing clear insight into the financial aspects of your organization, **ExoProperty** also gives provides you with 10+ world-standard reports for any property manager, with the ability to customize any of these reports or fully create a new one from scratch.

- Income & Expenses
- Cash Flow
- Rent Roll
- Tenant Turnover
- Occupancy
- Vacancy
- Overdue Payments
- Contract Statuses
- More....



Automatic Rent Collection

Tenants can add their preferred payment method to automatically pay their rent on time and securely.



Flexible Accounting

Built-in support for scenarios such as Late fees, Pro-rated billing, Partial Payments, Discounts, Promotions and more.



Multi-currency

Manage tenants across different countries with our built-in multi-currency functionalities and automatic exchange rates.



Payment Terms

Configure dynamic payment terms and link them with any contract and generate payment schedules.



Tax Setup

Easily configure unlimited types of taxes according to your organizations policies, country laws, property types and more.



Seamless Integration

Export financial data in a globally recognized format or sync directly with popular accounting platforms for end-to-end finance management

Configurable Communication Channels

ExoProperty offers various communication channels such as E-mail, SMS, WhatsApp, push notifications on your phone and more. **ExoProperty** also allows you to configure the message template that will be sent customizable to each channel individually. You can also set the triggers that will send these messages



It is recommended to configure E-mail or SMS alerts to immediately notify management of new prospects, expiring leases, reservation confirmations and more.

Custom-generated Reports

Beyond providing instant visibility over the status of your properties, **ExoProperty** also gives you deep reporting functions for the data captured in the system every single day.

Generate up-to-the-minute reports on Income, Expenses, Cash Flow, Rent Roll, Occupancy, Tenant and more, or contact us to build custom reports based on the specific data of most value to your business and processes

Email regularly scheduled reports directly from the system, bringing an even more automated and efficient workflow to administrators.

Seamless integration with

traka
ASSA ABLOY

key management

ExoProperty offers quick and robust integration with **Traka key management cabinets**. This ensures that you always know where the keys to your properties are, plan key releases for property showcases and more. A robust audit trail allows you to keep track of your keys at all times.



- 16-gauge. Powder coated steel construction
- Available in 3 sizes
- Free-standing or wall-mounted
- Manage over 500 keys in a single cabinet
- Front door panel touchscreen
- Integrated camera



SmartFob Technology specifically designed to allow secure, high-capacity key storage in a smaller footprint. All smartFob keys utilize a tamper-evident design for enhanced security.

What to expect from ExoProperty

Speed and Efficiency

- Fast onboarding
- Automated Workflows
- Real-time updates
- Optimized Performance

Improved Security

- Data Encryption
- Role-based access control
- Automated backups
- Physical data separation
- Automated alerts

Proven Performance

- 99.9% uptime guarantee
- Scalable Architecture
- High user satisfaction
- Fast support response

Exomatica is a global leader in business applications. Every day we help organization keep up-to-date with business trends, capture all of their operating data, and stay ahead of their expenses and requirements.

